

# Lecture 02: Linear (Regression) Models

$$\hat{y}(x)$$

2.1 Flow Chart of the Econometric Method

2.2 Model Specification

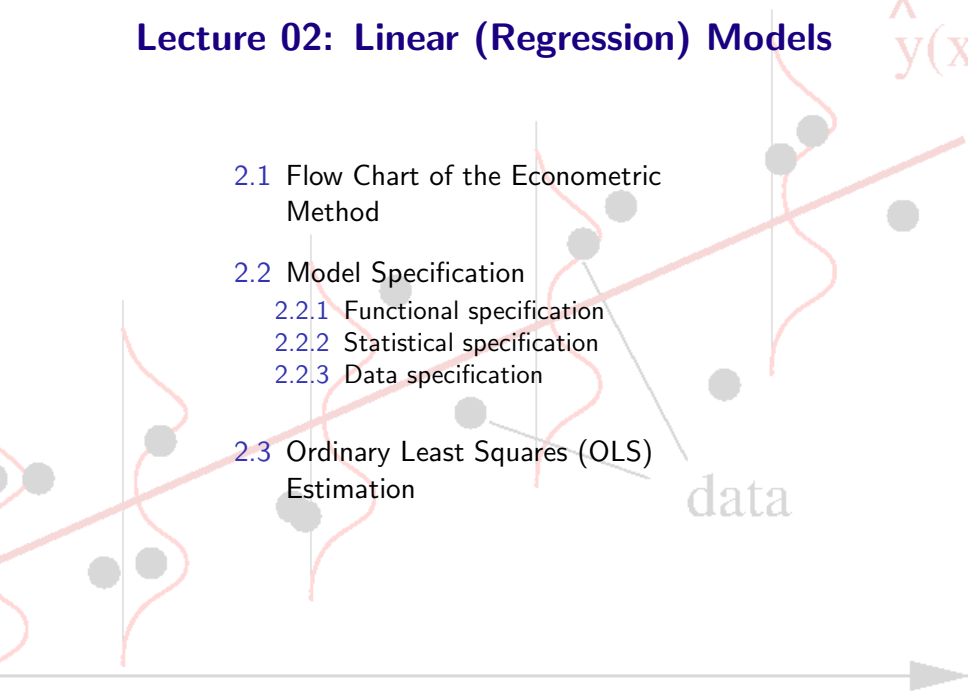
2.2.1 Functional specification

2.2.2 Statistical specification

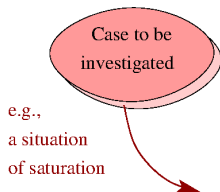
2.2.3 Data specification

2.3 Ordinary Least Squares (OLS)  
Estimation

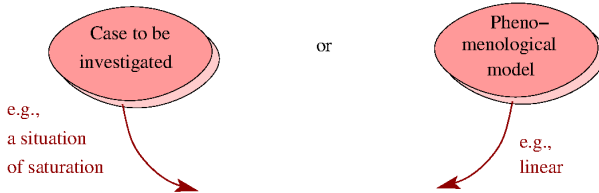
data



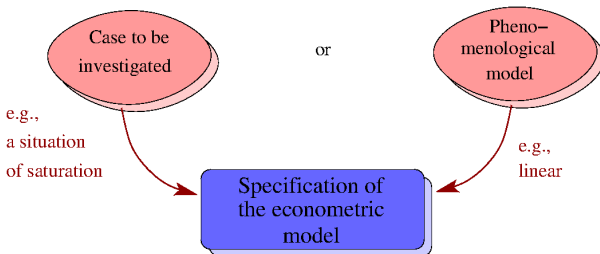
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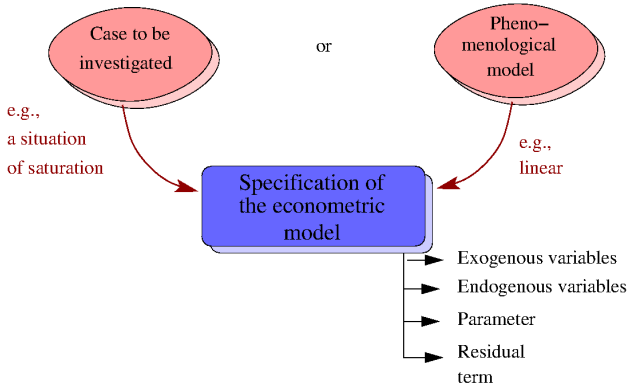
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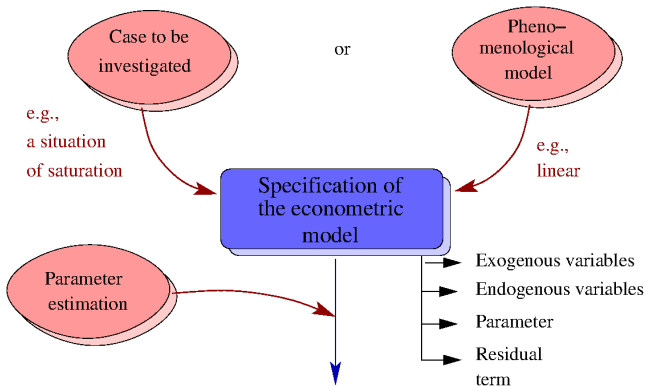
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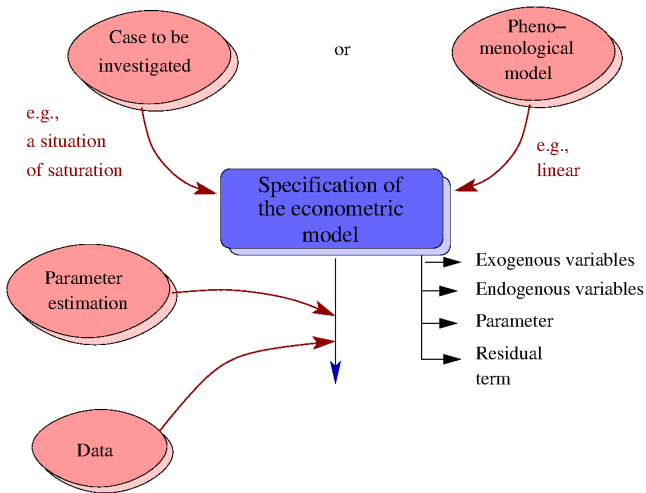
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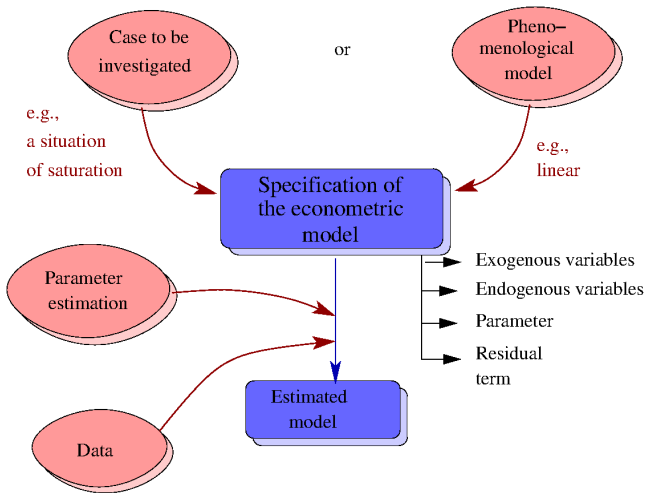
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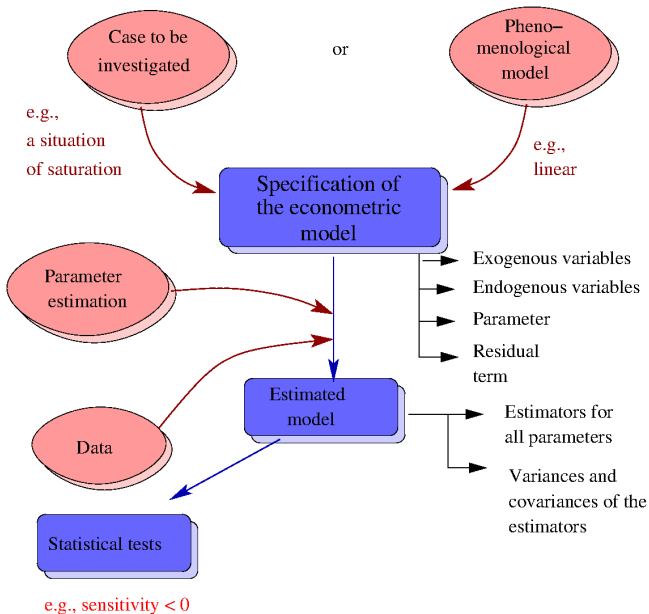


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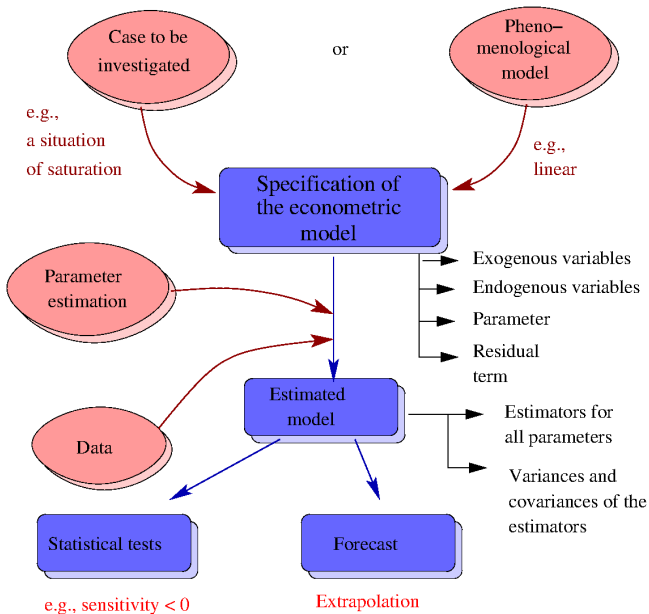




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## 2.2. Model Specification

As **model specification**, we denote the *complete structural definition* of the model and its consistency with the available data. There are three aspects:

- ▶ **Functional specification:** The model's exogenous and endogenous variables and the functional form in which they appear, particularly how the original exogenous variables  $\tilde{x}$  are expressed in terms of linear **factors**  $x_j = g_j(\tilde{x})$  by fixed, generally nonlinear functions  $g_j(\cdot)$
- ▶ **Statistical specification:** If the model contains stochastic elements, e.g., residual “error” terms we want to know how they are distributed and correlated with each other
- ▶ The **data specification** should ensure that the available data can be used to analyze the data, for example, sufficient number of data sets, check if each set contains all the exogenous and endogenous variables

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## WARNING

If the econometric model is not specified correctly, all sorts of problems occur, from irrelevant to nasty:

- ▶ **irrelevant**: some mis-specification are detected automatically during model estimation producing “zero/zero” errors and the like, or even self-corrected.
- ▶ **mild**: a mis-specification is not detected automatically but there is no bias and the estimation method is even efficient. However, inferential conclusions may be incorrect
- ▶ **medium**: the results are still unbiased but the inferential analysis is not efficient and generally gives erroneous conclusions (higher significance than in reality)
- ▶ **nasty**: the results are biased in an unpredictable way

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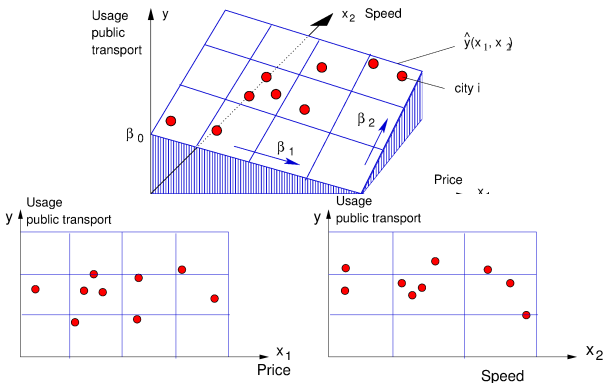
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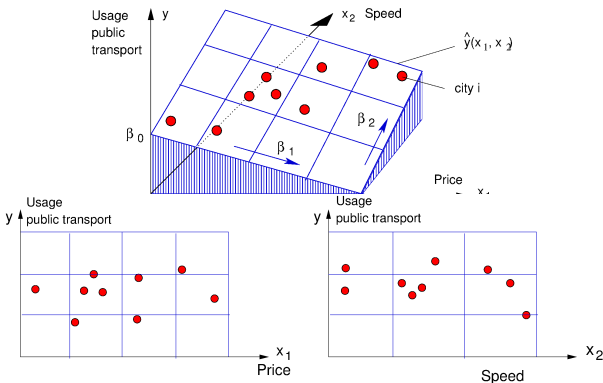
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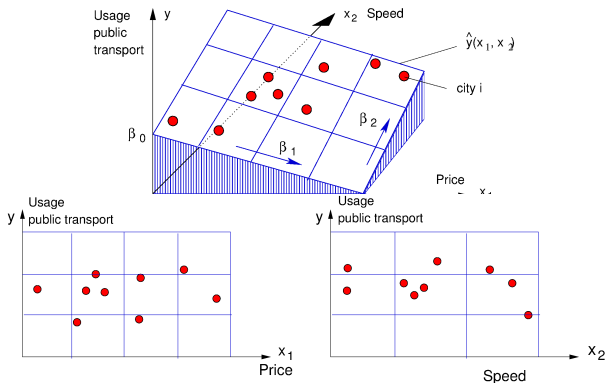
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- ▶ Consequences of missing factors: a **bias**, i.e., “**junk in, junk out**”
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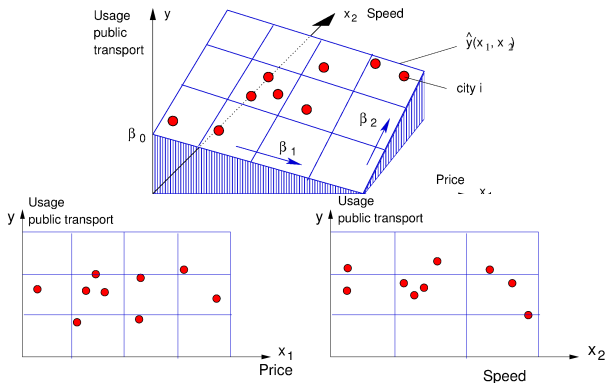
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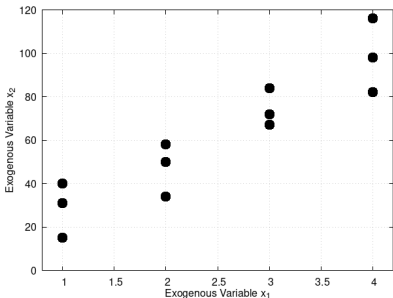


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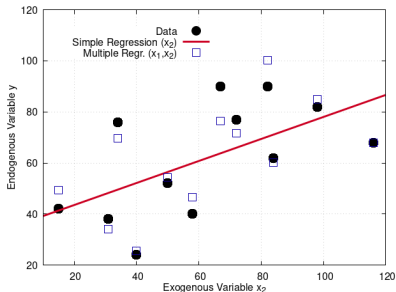
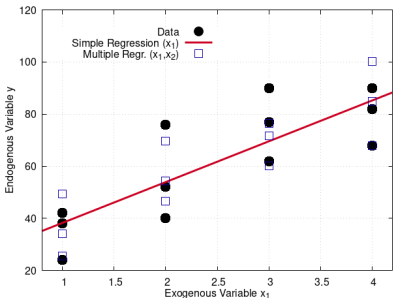


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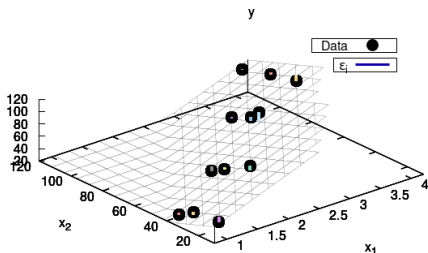
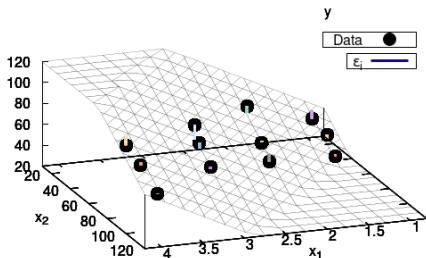
## Example: modeling the demand for hotel rooms



- ▶  $y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \epsilon$  with the factors:  $x_0 = 1$ ,  $x_1$ : proxy for quality [# stars];  $x_2$ : price [€/night].
- ▶ The exogenous variables/factors are non-perfectly correlated: ✓
- ▶ Endogenous variable: booking rate [%]
- ▶ The demand is positively correlated with both the quality and the price (!)

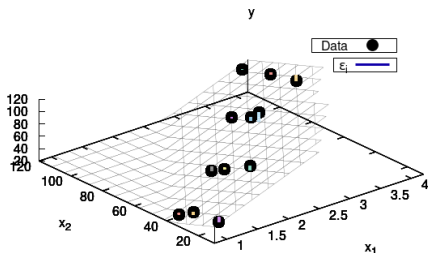
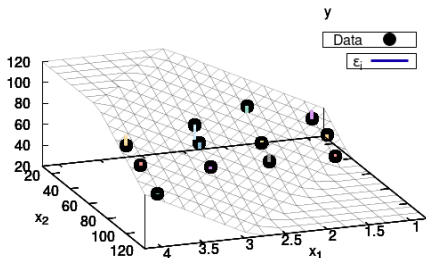


## Visualization of the fit quality



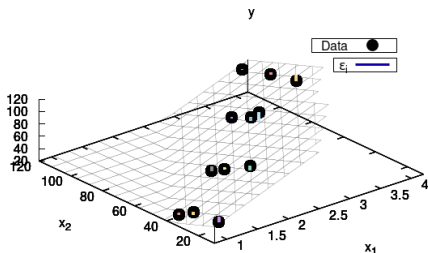
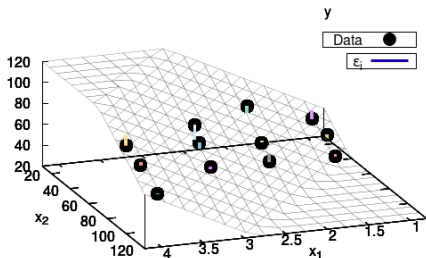
- ▶ Surface: model  $\hat{y}(\mathbf{x}) = \hat{\beta}_0 + \hat{\beta}_1 x_1 + \hat{\beta}_2 x_2$
- ▶ Black bullets: data (right graphics: twice mirrored)
- ▶ OLS estimate:  $\hat{\beta}_0 = 25.5$ ,  $\hat{\beta}_1 = 38.2$ ,  $\hat{\beta}_2 = -0.953$ .
- ▶ Blue or pink bars: residuals  $\epsilon_i$  ( $\leq 0$  if below the model plane)

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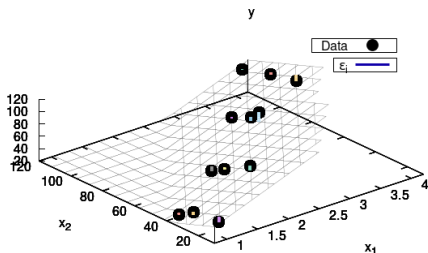
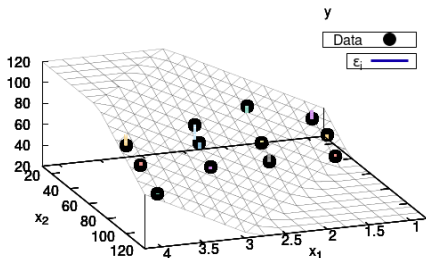
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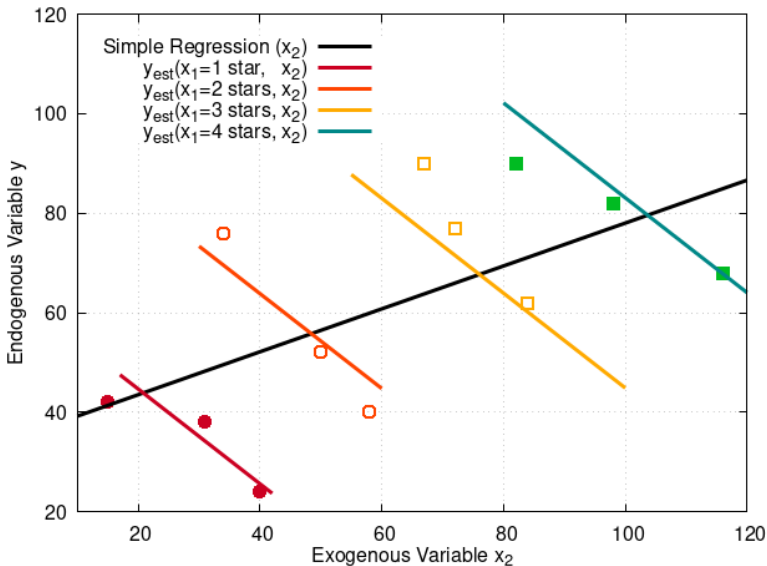
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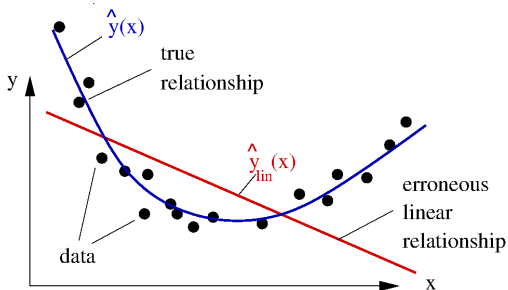


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# Effect of the correlations between the exogenous variables



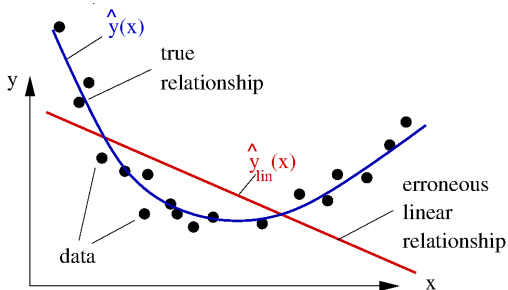
## Functional specification 2: linearity



- ▶ The model should be linear which is not fulfilled here.
- ▶ Consequences of violation: **“junk in, junk out”**
- ▶ Solution: A change of the independent variable into several **factors** would be a solution here, e.g.  $x'_0 = 1, x'_1 = 1/x, x'_2 = x^2$  or  $x'_0 = 1, x'_1 = x, x'_2 = x^2$ .

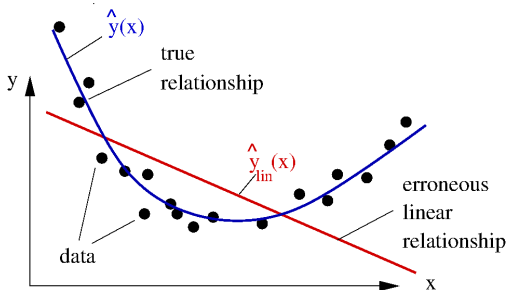


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## Example: fuel consumption

Assuming a constant efficiency chemical energy  $\rightarrow$  mechanical energy, the required fuel per 100 km,  $y$ , is proportional to the driving resistance with the contributions

- ▶ Friction tire-road: contributions independent of the speed  $\tilde{x}_1$  and proportional to the mass  $\tilde{x}_2$ .
- ▶ Air drag: proportional to speed squared,  $\tilde{x}_1^2$ , and independent from mass
- ▶ Gradient: proportional to mass times gradient  $\tilde{x}_3$

In addition, there is a base consumption rate (about 0.6 liters/h) when the car is idling/driving very slowly  $\Rightarrow$  contribution proportional to  $1/\text{speed}$  [liters/km=liters/h \* h/km]  $\Rightarrow$  model

$$y(x) = \sum_{j=1}^4 \beta_j x_j + \epsilon, \quad x_1 = \tilde{x}_2, \quad x_2 = \tilde{x}_1^2, \quad x_3 = \tilde{x}_2 \tilde{x}_3, \quad x_4 = \frac{1}{\tilde{x}_1}$$

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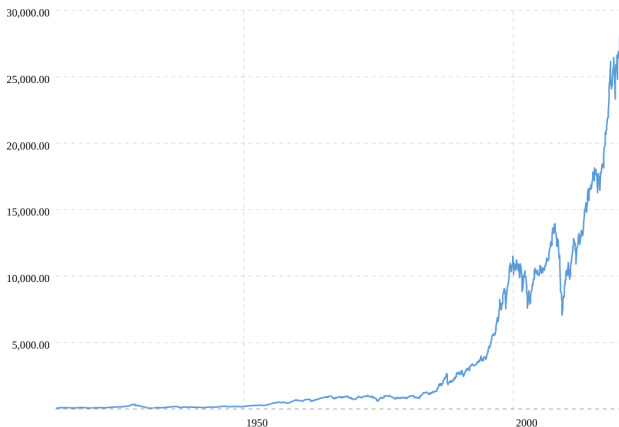
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## Transformation of the endogenous variable I



Transformation of time  $\tilde{x}$  to a factor  $x = \exp(\tilde{x})$  would linearize the model but the fluctuations are not i.i.d (see statistical specification below)

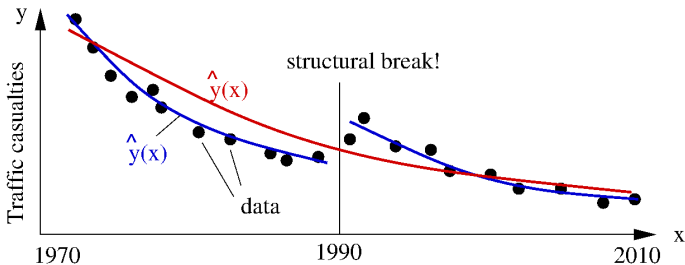


## Transformation of the endogenous variable II



Transformation of the endogenous variable  $y \rightarrow u = \ln(y)$  and  $x = \tilde{x}$  gives a properly specified linear model  $u(x) = \beta_0 + \beta_1 x + \epsilon$ ,  $\epsilon \sim \text{i.i.d.}$

## Functional specification 3: homogeneity

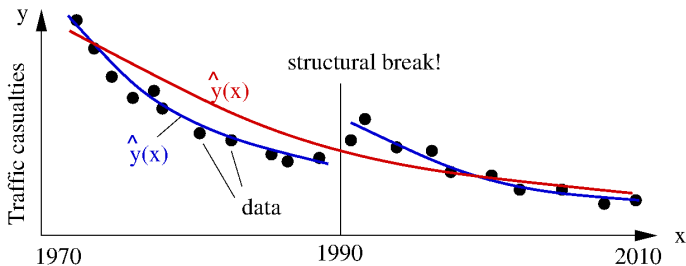


- ▶ **Consequences:** an untreated discontinuity (“structural break”) in the space of the exogenous variables leads to a **bias**, i.e., **junk in, junk out**
- ▶ **Solution:** a *dummy variable* with values 0 before, 1 after the break.
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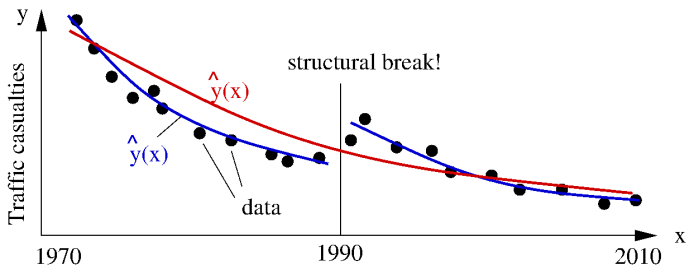
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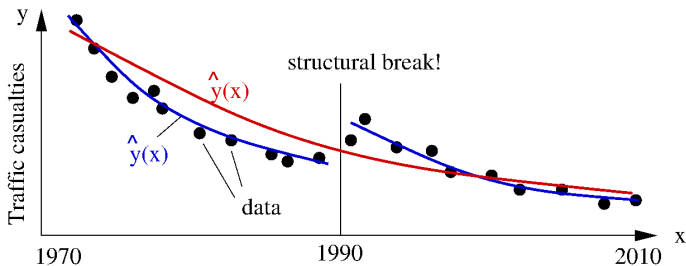


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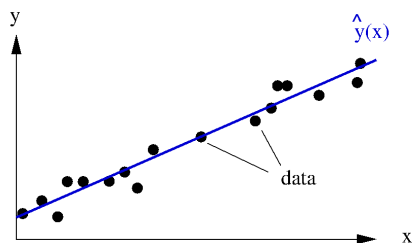
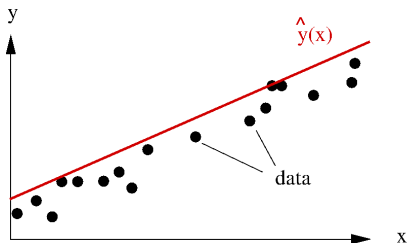
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## 2.2.2 Statistical Specification

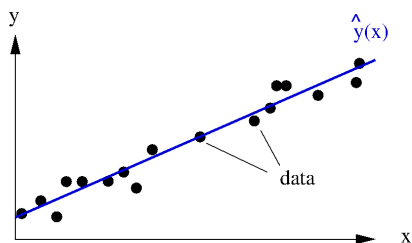
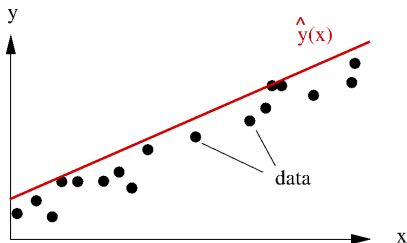
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- ▶ The expectation value of the residual deviation should be  $E(\epsilon) = 0$ .
- ▶ **Consequences:** **None:** The Ordinary Least Squares (OLS) method takes care for you. If only differences matter (discrete-choice theory), this is even not relevant at all.

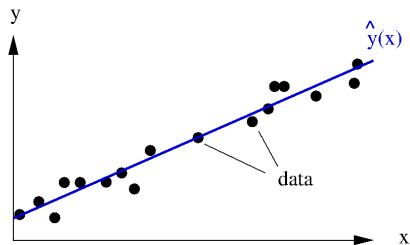
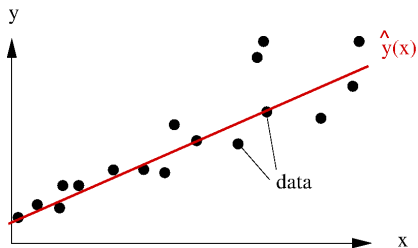
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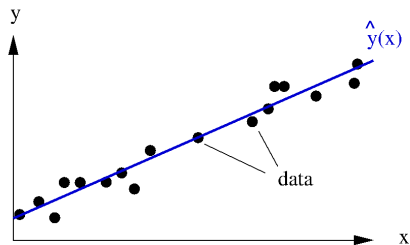
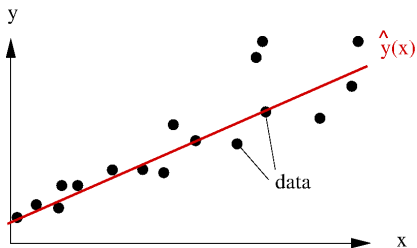
## Statistical specification 2: homoskedasticity



- ▶ The residual  $\epsilon$  should be homoscedastic (on the right), not heteroscedastic (left).
- ▶ **Consequences:** if violated, OLS estimation remains **unbiased but is no longer efficient** (a medium error).
- ▶ **Solution:** Advanced methods, e.g. weighted OLS; sometimes automatically resolved when transforming  $y$  as in the Dow-Jones example

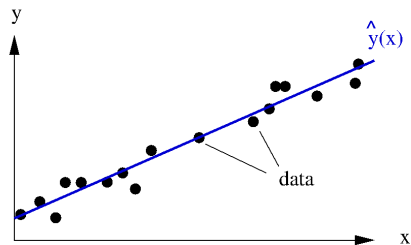
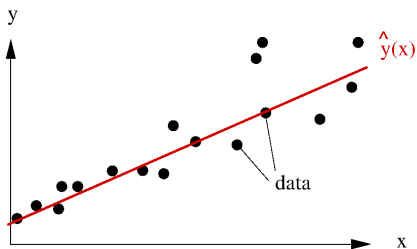


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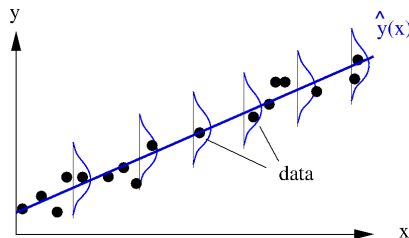
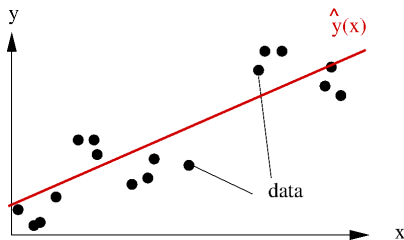
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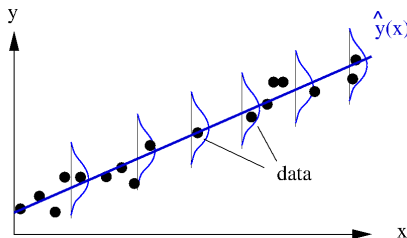
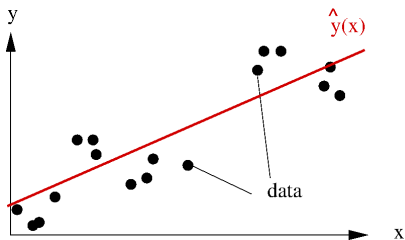
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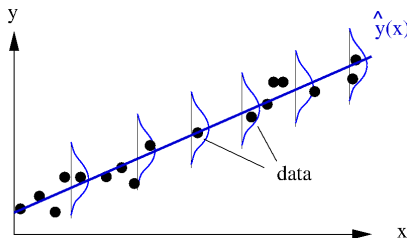
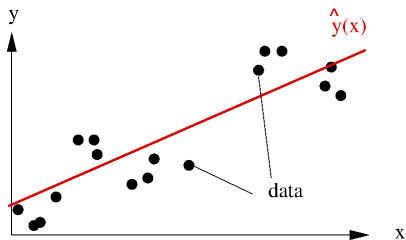
- ▶ There should be no correlation of  $\epsilon$  relative to  $x_i$  or  $y$  (on the right). The model on the left is mis-specified.
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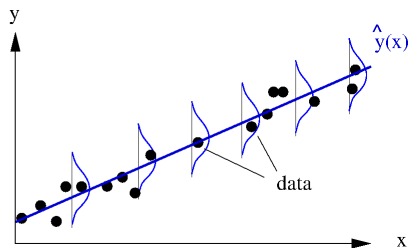
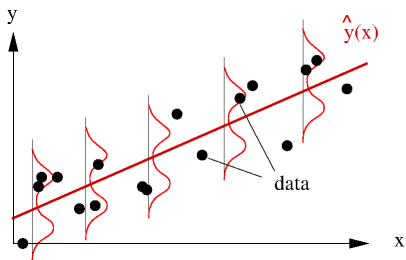
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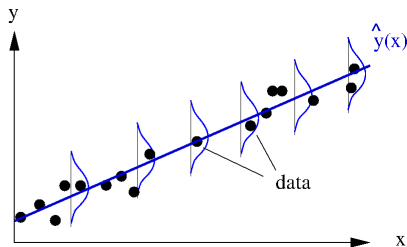
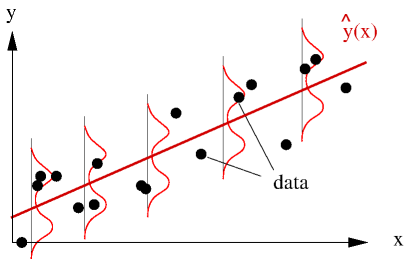
## Statistical specification 4: Gaussian distribution



- ▶ The residual  $\epsilon$  should be Gaussian distributed (right), not, e.g., bimodally distributed (left).
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- ▶ All four statistical specifications can be summarized by requiring

$\epsilon \sim \text{i.i.d. } N(0, \sigma^2)$  i.i.d.: identical independent distributions

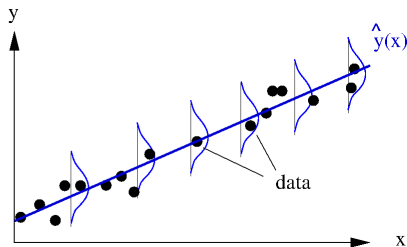
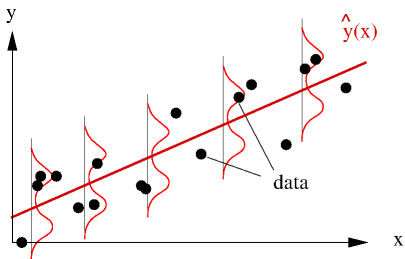
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## Data specification 1: enough data

- ▶ There must be more data sets (containing all exogenous variables and the endogenous variable, each) than model parameters:  
 $n > J + 1$
- ▶ This means, the data should overdetermine the model which is the basis for fitting.
- ▶ **Consequence of a violation:** If  $n = J + 1$ , the data determine the model exactly, i.e., it can be calibrated to zero residuals  $\epsilon_i = 0$ : *overfitting*. This is still **harmless** since OLS will detect it for you (zero residuals) and the inferential analysis will return a “0/0 error”
- ▶ **Consequence of satisfying the requirement borderline:** If there are only a few more data points than parameters, i.e., only a few **degrees of freedom**, the data specification is OK, the estimation unbiased and efficient but the **estimation errors are big**
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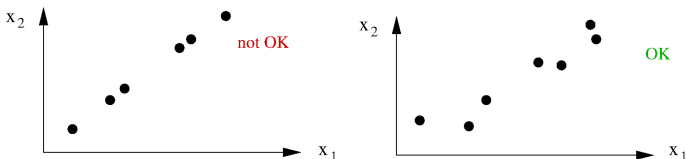
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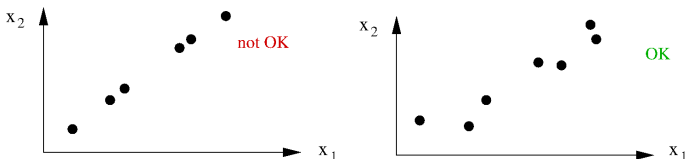
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- ▶ A given exogenous variable must not be represented as a linear combination of other exogenous variables. Otherwise, the data matrix is *singular*
- ▶ However, nonperfect correlations  $\neq \pm 1$  are allowed.
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- ▶ Consequences: OLS detects a perfect multicollinearity for you by a “division by zero” error. A nearly perfect multicollinearity will lead to large estimation errors

If all items of all three specification categories are fulfilled, the econometric problem satisfies the Gauss-Markov assumptions

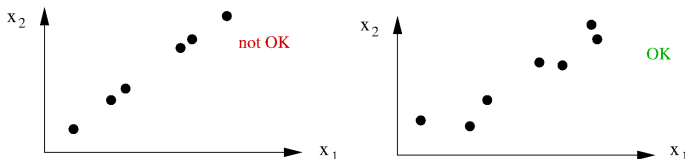
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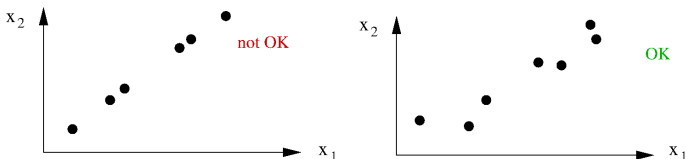


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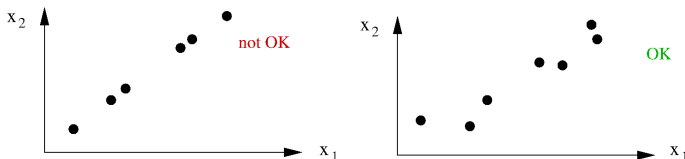
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- ▶  $x_{ij}$  is the  $j^{\text{th}}$  exogenous factor in the  $i^{\text{th}}$  data set
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- ▶ A linear relation  $x_2 = c_0 x_1$  is easy to detect but this is not the case for more complex relationships
- ▶ Solution: Check whether the **descriptive variance-covariance matrix**

$$S_{jk} = \frac{1}{n} \sum_{i=1}^n (x_{ij} - \bar{x}_j)(x_{ik} - \bar{x}_k)$$

has the full rank  $J + 1$ , i.e.,  $\det \mathbf{S} \neq 0$

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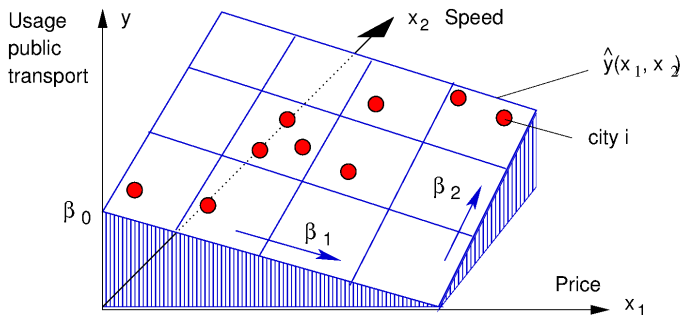
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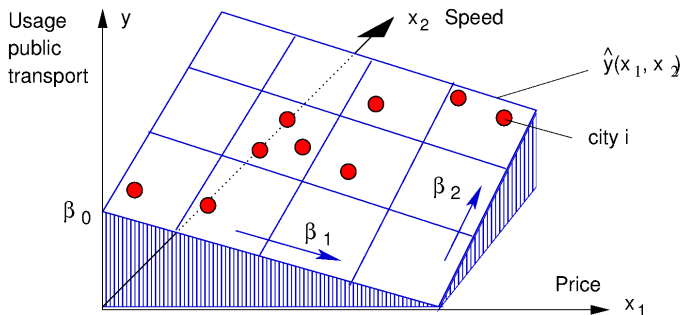
## Data specification 2: example



- ▶ The normalized demand  $y_i$  for public transport in city  $i$  depends on the price  $x_{i1}$  and the quality  $x_{i2}$  (proxy: speed) of the service.
- ▶ Parameters: intercept  $\beta_0$ , price sensitivity  $\beta_1$ , appraisal for quality  $\beta_2$ .
- ▶ Price and quality are correlated but not perfectly so.
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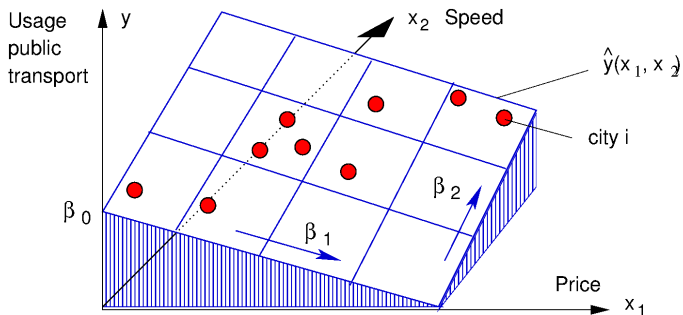


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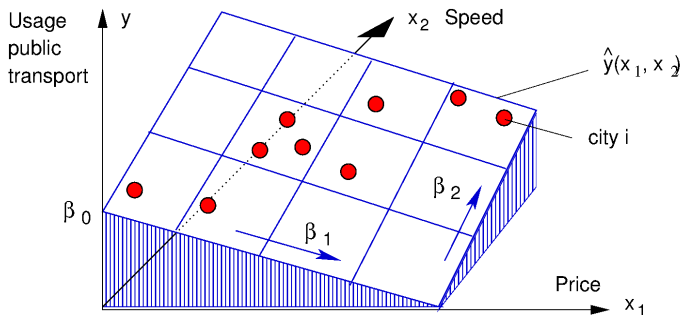
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## 2.3. Ordinary Least Squares (OLS) Estimation

- ▶ Given is a linear model of the form

$$y(\mathbf{x}) = \beta' \mathbf{x} + \epsilon = \hat{y}(\mathbf{x}) + \epsilon, \quad \epsilon \sim i.i.d. N(0, \sigma^2)$$

satisfying the Gauß-Markow specifications (the Gaussian distribution of the  $\epsilon_i$  is not required, here)

- ▶ Given is also data in the form of  $n$  multidimensional data points containing all observations and satisfying the Gauß-Markow specifications as well:

$$\{\mathbf{p}_i = (x_{i0}, \dots, x_{iJ}, y_i)'\}, \quad i = 1, \dots, n\}$$

- ▶ Searched for is a parameter estimator  $\hat{\beta}$  minimizing the sum of squared errors between data and model prediction with respect to the parameters:

$$\hat{\beta} = \arg \min_{\beta} S(\beta)$$

where

$$S(\beta) = \epsilon' \epsilon = (\mathbf{y} - \mathbf{X}\beta)'(\mathbf{y} - \mathbf{X}\beta).$$

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## Determining the OLS estimator

$$S = (\mathbf{y} - \mathbf{X}\boldsymbol{\beta})'(\mathbf{y} - \mathbf{X}\boldsymbol{\beta})$$



## Determining the OLS estimator

$$\begin{aligned} S &= (\mathbf{y} - \mathbf{X}\boldsymbol{\beta})'(\mathbf{y} - \mathbf{X}\boldsymbol{\beta}) \\ \text{[distributivity } \rightarrow] &= \mathbf{y}'\mathbf{y} - (\mathbf{X}\boldsymbol{\beta})'\mathbf{y} - \mathbf{y}'\mathbf{X}\boldsymbol{\beta} + (\mathbf{X}\boldsymbol{\beta})'\mathbf{X}\boldsymbol{\beta} \end{aligned}$$

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